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Etvaal

Furniture Manufacturers

Newsletter Volume 53

Excellence in Quality & Service

The Important Dates

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2
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October

Mon	Tue	Wed	Thu	Fri	Sat	Sun
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31



Order Book Closes

In an effort to streamline our operations, to be more efficient and effective, we highly urge all our customers to submit their year-end orders by

15 October 2021.

With our order book already starting to fill up, we would appreciate your co-operation to avoid disappointment and to enable us to plan ahead and make the necessary provision in good time.

Etvaal

Holiday

Factory Closes

22 December 2021

Factory Re-opens

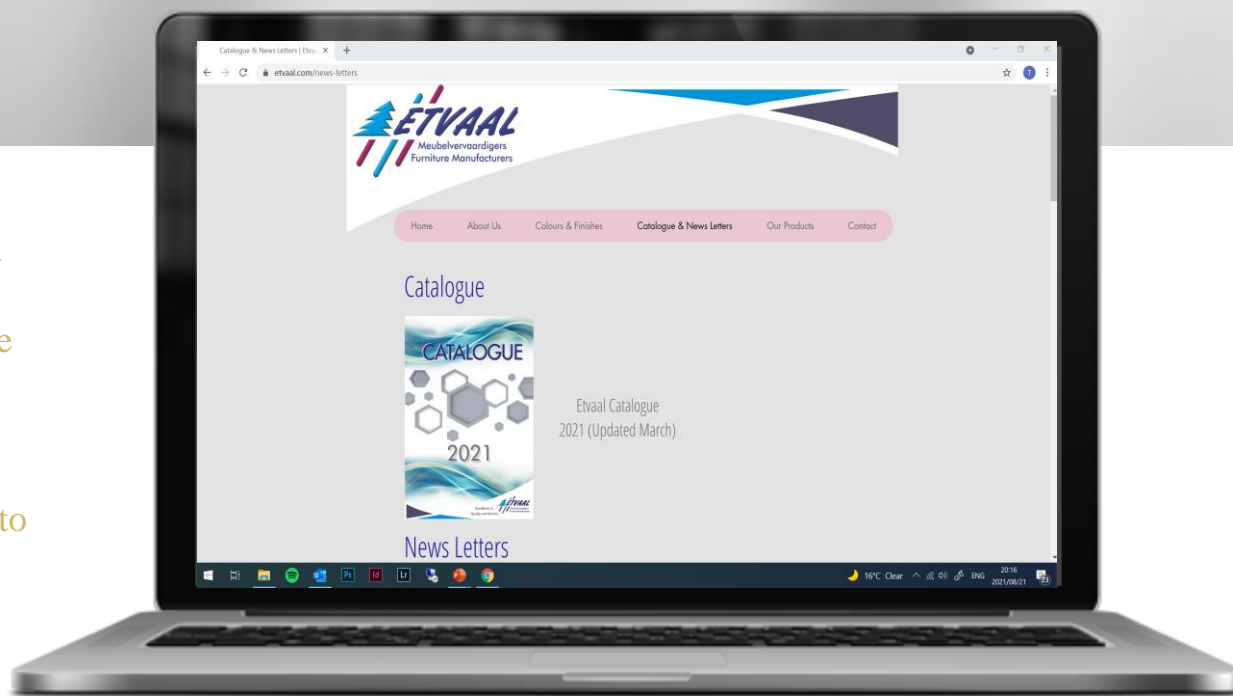
11 January 2022

The Etvaal Catalogue

Digital Format Only

At Etvaal we are dedicated to sustainability and we are constantly improving our business to reduce our impact on the environment, therefore our catalogue will only be available in digital format.

The digital catalogue will be regularly updated to ensure you always have the latest version.



Please download the latest Catalogue 2021 from our website

www.etvaal.com

The — 107 Milano Tri Bunk



Our 107 Tri Bunk Beds are the ultimate space savers. This solid bunk bed offers a fun and effective way to increase your home's sleeping capacity.

Manufactured from SA Furniture Pine, this bunk bed is neat, versatile and has a standard single bed at the top and a standard sized three quarter at the bottom.



Available in

- WHITE ONLY
- WHITE & SAHARA

The — Lunar Baby Range



The Lunar Baby Range consist of a Lunar Cot with a complimenting Lunar Compactum. Inspired by a traditional and clean lined shape with a modern design. The Lunar Baby Range brings comfort and style to the nursery. Available in a lovely Two Tone or a traditional only white option.



Available in

- **WHITE ONLY**
- **WHITE & SAHARA**

The — Lunar Budget Compactum



Having changing items within reach is one thing you simply cannot do without.

Our Lunar Budget Compactum has sufficient within reach packing space for nappies, cream and wet wipes.

The —

Ulale Large Cot with Drawer



Available in White Only

This Ulale Large cot with Drawer features a clean, award-winning design that will elevate the look of your baby's nursery. Manufactured with a spacious, built-in drawer for a beautiful and practical nursery

The — Cascade Pedestal

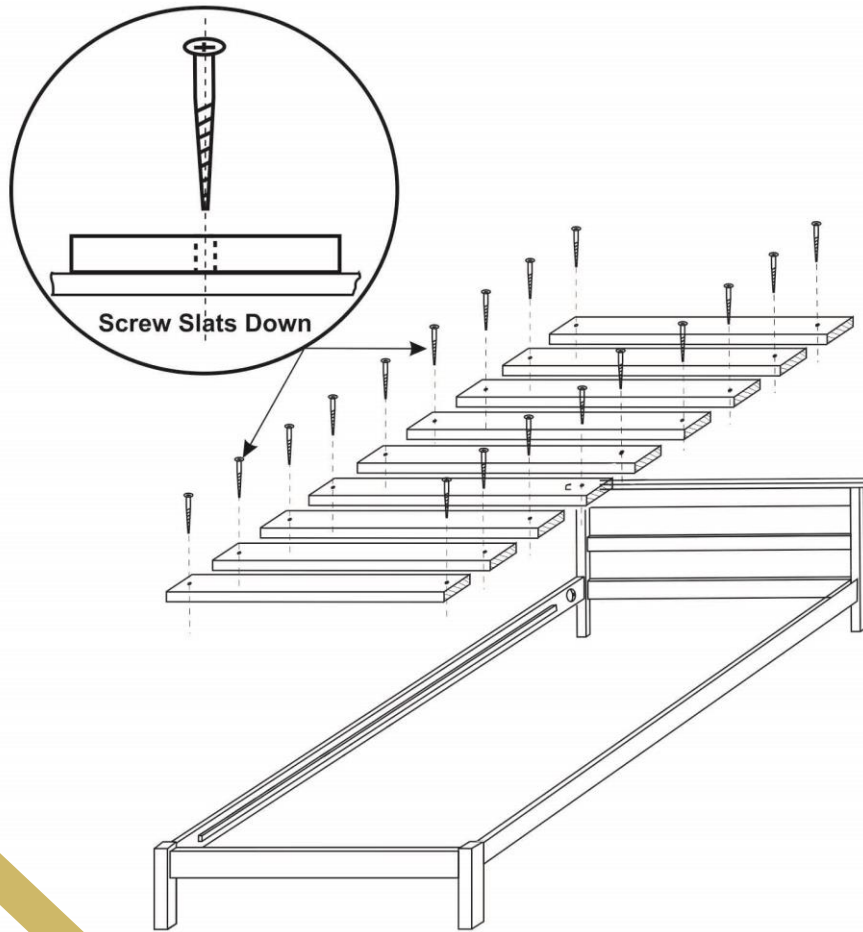


A bed feels lost without a bedside table. Take the Cascade Melamine Pedestal, it's been designed to stand at a height that works for beds high and low.

Crafted from Melamine, it strikes a square silhouette and finished in a rich Monument Oak or an elegant white.



The Slats Upgrade



Hardware

 X 18

The Upgrade

At Etvaal we are constantly working at improving and innovating our products to produce better and more upmarket ranges.

We have done away with the ribbon that attaches the slats together. This saves time in factory line and the packaging department.

How to space the slats evenly

Use one slat to space all of them evenly across the bed's side rails.

Fasten to the Bed

Please see image on how to fasten the slats to the bed's side rails

Product Pricing

As a leading furniture manufacturer, we understand the need to keep costs down while operating efficiently. We constantly search for ways to maximize the value of our products, however, from time to time it is necessary to adjust our product pricing to compensate for the increases in expenses. The continued volatility of prices and shortages on all commodity based products continues. This has in turn had both a direct and knock-on effect on many products within our product range.

Pleasingly, some of these increases have been absorbed with clever business strategies, working quicker and smarter from planning to production to logistics. Our prices maintain constant despite increases between 10% to 30% for production materials like board, veneers, pine, hardware and packaging materials, besides covering year over year inflation costs.

The current increases have come to a point that it is no longer absorbable into our current pricing structure or by internal process improvements. Consequently, as a result of the above, the frequency of the price movements and careful review of industry practices, we have decided that the best way to handle this situation is to put through a small increase.

Average price increase of 3%

***Price changes effective on
all orders delivered from***

***01 NOVEMBER
2021***

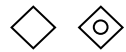


Discontinued Lines



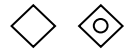
BUNK BEDS

- S09 – Silverton 91 Loft Bed
- C02 – Canterbury 107 Tri Bunk & Slats
- G107 – Grant Trio Bunk Bed



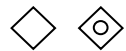
BEDS

- G105 – Budget 91 Bed & Slats



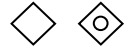
COMBO

- S07 – Silverton 4 Piece Study Combo



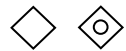
PEDESTALS

- G26 – Tilanie Pedestals



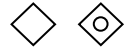
DRESSER

- G56 – Rio Dresser Stool Padded



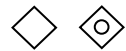
BABY RANGE

- C04 – Chelsea Compactum



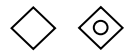
CHAIRS

- B08 – Bench (1.2)



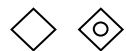
TABLES

- B04 – Square Leg Kitchen Table (1200 x 700)



COFFEE TABLE

- P42 – Coffee Table Square Leg (1200 x 600)
- P45 – Coffee Table Square Leg (1200 x 600)



PLASMA UNITS

- F03 – Manhattan 2 Door Plasma Unit

In order to streamline the manufacturing process and offer even better quality, we have decided to discontinue

- unpopular,
- time consuming and
- not enough volume lines.

Such a move will enable growth and expansion on our current fast moving top 100 lines to allow us to get these lines to you quicker and more regularly.

PRODUCTS ONLY AVAILABLE IN RAW COLOUR

- E14 – Mathilda Bookshelf (600)
- E01 – Mathilda Bookshelf (900)
- D19 – Eton Chair Wooden Seat
- P27 – Paula 3+2 Chest of Drawers
- A08 – Paula 4+2 Chest of Drawers
- G106 – Grant 91 Double Bunk & Slats
- D101 – Budget 1 Drawer Desk
- D102 – Budget 2 Drawer Desk
- E54 – Budget File Rack (600) 4 Shelf
- E51 – Budget File Rack (600) 6 Shelf
- E53 – Budget File Rack (900) 4 Shelf
- E52 – Budget File Rack (900) 6 Shelf
- G144 – Hook on Safety Rail
- D26 – Bar Stool 630H
- D32 – Bar Stool 730H
- B16 – Square Leg Dining Table (1500 x 900)
- B15 – Square Leg Dining Table (1800 x 900)
- B19 – Square Leg Kitchen Table (900 x 900)

