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*Continuity gives us roots;  
Change gives us branches,  
Letting us stretch and grow and  
Reach new heights.*

*- Pauline R. Kezer*

Excellence in  
Quality and Service



# ETVAAL YEAR END ORDER BOOK CLOSES

## 23 SEPTEMBER 2020



In an effort to streamline our operations to be more efficient and effective, we will be closing our order book to all our customers this year-end on **23 September 2020**. With our order book already starting to fill up, we would appreciate your co-operation to avoid disappointment and to enable us to plan ahead and make the necessary provision in good time.

## Important Dates...

FACTORY CLOSES

**23 December 2020**

FACTORY RE-OPENS

**11 January 2021**



# PRODUCT PRICING



Every storm runs out of Rain,  
Just like every Dark Night  
turns into Day

What a challenging year it certainly has been. As you are all aware the rand is under extreme pressure and this has a massive effect on all import products like hardware, handles, veneer and material. Together with that, we have the added local challenges of collective agreement wage bound increases, electricity increases and constant uncertainty in the fuel costs. We are always striving to improve by working quicker and smarter, from production to logistics and planning we always try to incorporate as many costs as we can in clever ideas and effectiveness.

Regrettably, we have had to put through a very small increase based on the above. This increase is 3.25% on average and will be effective for the year 2021. We continue to work tirelessly on providing the best products at the most affordable price. We thank you for your loyalty and support in a very tough year. We wish you and your employees and family a happy and safe year-end and look forward to 2021 together.

**THE NEW PRICE LIST IS ADDED  
FOR YOU CONVENIENCE**

Price changes effective on

**all orders delivered from**  
**01 October 2020**

## CATALOGUE 2021

In with the **New**



**CATALOGUE  
2021**



Please download the latest Catalogue 2021 from our website.

**[www.etvaal.com](http://www.etvaal.com)**

The catalogue is currently at the printer and we will dispatch the hard copy as soon as possible.

Out with the



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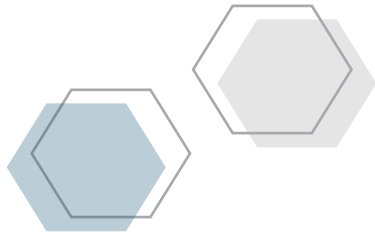
**ETVAAL**  
Innovation in Furniture Manufacturing

# INNOVATION & UPGRADES

At Etvaal we are constantly working at improving and innovating our products to produce better and more affordable upmarket ranges.

Feedback from our current customers enable us to upgrade and improve our standard ranges.

We also visit local and international trade shows, brainstorm new ideas and keep our eyes open for exciting new trends.



## ColourChange...



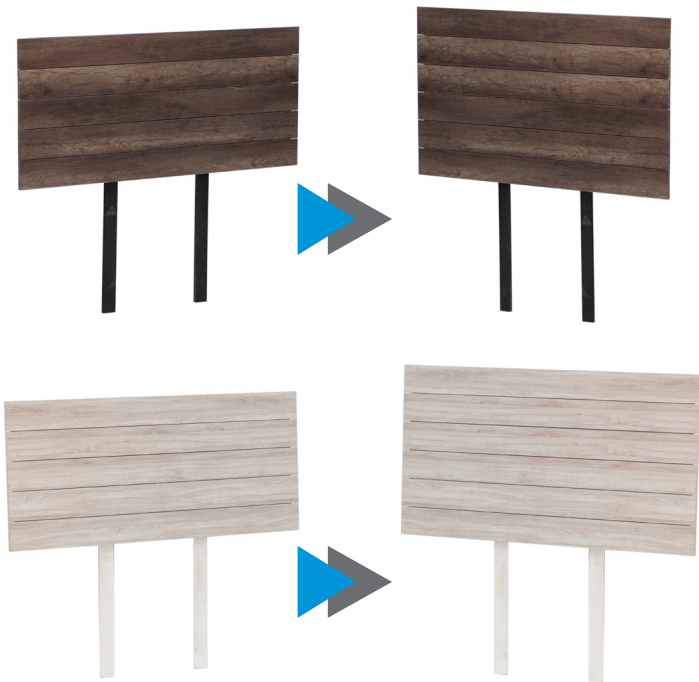
WASHED  
SHALE

SAHARA

All **WASHED SHALE**  
products will change to  
**SAHARA**

## DesignChange...

### Willow 152 Headboard



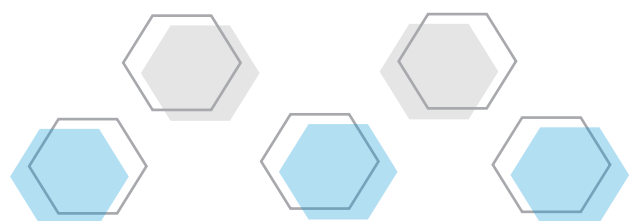
Upgraded from a  
**5 Panel** to a **6 Panel**  
at the same price

Please refer to price list for more info

### Virginia De Lux Wardrobe



Door panels change to  
**Veneer Panel**



# DISCONTINUED LINES

We are a strong leader in innovation, with a product range that includes over 700 listed units. In order to streamline the manufacturing process and offer even better quality, we have decided to discontinue

- unpopular,
- time consuming and
- not enough volume lines.

Such a move will enable growth and expansion on our current fast moving top 100 lines to allow us to get these lines to you quicker and more regularly.

*If you are brave enough to say goodbye,  
life will reward you with a new Hello*  
- Paulo Coelho

Hello

## BUNK BEDS

H21	CANTERBURY 91 DOUBLE BUNK & FULL CHIP
G138	MILANO 91 DOUBLE BUNK & FULL CHIP
G136	MILANO 91 DE LUX DOUBLE BUNK & FULL CHIP
H20	CANTERBURY TRI BUNK & FULL CHIP
G15	MILANO TRIBUNK & FULL CHIP

## HEADBOARDS

F71	LUCERNE 91 HEADBOARD
F51	LUCERNE 107 HEADBOARD
F72	LUCERNE 137 HEADBOARD
N04	NADIA 137 PADDED HEADBOARD
G123	WINDSOR 152 HEADBOARD
G91	TILANIE 152 HEADBOARD
G72	RICHMOND 152 SLATTED HEADBOARD
S30	SAHARA 152 HEADBOARD
C70	CLEVELAND 152 HEADBOARD
N02	NADIA 152 PADDED HEADBOARD
C18	CARLA 152 PADDED HEADBOARD
R17	ROBYN 152 UPH SLEIGH HEADBOARD ONLY
C49	CAROLINE 152 UPH SLEIGH HEADBOARD ONLY
C50	CAROLINE 183 UPH SLEIGH HEADBOARD ONLY

## OTHER

K01	91 UNDERBED
C61	TILANIE SLEEPER COUCH & FUTON
C66	TILANIE SLEEPER COUCH
R41	RIO SLEEPER COUCH WITHOUT FUTON
R42	RIO SLEEPER COUCH WITH FUTON

## DRESSER

B022	BASTILLE DRESSER WITH MIRROR
B023	BASTILLE DRESSER WITHOUT MIRROR
S34	SAHARA DRESSER WITH MIRROR
S35	SAHARA DRESSER WITHOUT MIRROR

## BABY RANGE

D05	TILANIE COT
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## BEDS

F74	LUCERNE 91 BED & SLATS
G129	MILANO 91 BED & FULL CHIP
G110	TILANIE 91 BED & FULL CHIP
LU02	LUNAR 91 BED & FULL CHIP
G116	TILANIE 107 BED & FULL CHIP
G49	TILANIE 137 BED & FULL CHIP
G347	WINDSOR 152 BED & SLATS
G139	TILANIE 152 BED & SLATS
G346	TILANIE 152 BED & F/CHIP
G140	RICHMOND 152 SLATTED BED & SLATS
R01	ROBYN 152 UPH SLEIGH BED - WITHOUT SLATS
R02	ROBYN 152 UPH SLEIGH BED - WITH SLATS
C05	CAROLINE 152 UPH SLEIGH BED - WITHOUT SLATS
C06	CAROLINE 152 UPH SLEIGH BED - WITH SLATS
C64	CAROLINE 183 UPH SLEIGH BED - WITHOUT SLATS
C69	CAROLINE 183 UPH SLEIGH BED - WITH SLATS
K02	91 BOX BED & FULL CHIP
K05	107 BOX BED & FULL CHIP
K09	137 BOX BED & FULL CHIP
K10	152 BOX BED & FULL CHIP

## WARDROBE

G982	RUBEN 2 DOOR, 2 DRAWER WARDROBE
LU11	LUNAR 2 DOOR WARDROBE (1.8H)

## CHEST OF DRAWERS

C71	CLEVELAND 3 DRAWER CHEST
C72	CLEVELAND 5 DRAWER TALLBOY

## TOY BOX

M25	1200 SLIMLINE ECONO TOYBOX
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# DISCONTINUED LINES

## PEDESTALS

G516	RIO OPEN PEDESTAL
G24	TUDOR 1 DRAWER PEDESTAL
G125	WINDSOR SOLID DOOR OPEN PEDESTAL
G270	RENE SUPER PEDESTAL
C32	CHELSEA KIDDIES PEDESTAL (STAR)
A11	BASTILLE 1 DRAWER SUPER PEDESTAL
B88	BASTILLE 2 DRAWER PEDESTAL
B021	BASTILLE 1 DOOR, 1 DRAWER SUPER PEDESTAL
S31	SAHARA 1 DRAWER PEDESTAL
S32	SAHARA 1 DRAWER SUPER PEDESTAL
S33	SAHARA 1 DOOR, 1 DRAWER SUPER PEDESTAL
LU10	LUNAR 1 DOOR, 1 DRAWER PEDESTAL
LU23	LUNAR OPEN PEDESTAL WITH SHELF
LU21	LUNAR 3 DRAWER PEDESTAL
LU22	LUNAR 4 DRAWER PEDESTAL
W10	WILLOW 1 DRAWER PEDESTAL
R16	ROBYN FULL UPH PEDESTAL

## SEATING

D39	EBEN CHAIR UPHOLSTERED SEAT
D51	BOSTON CHAIR UPHOLSTERED SEAT
D20	ETON CHAIR UPHOLSTERED SEAT
D73	BASTILLE CHAIR WOODEN SEAT
D103	BASTILLE CHAIR UPHOLSTERED SEAT
C001	CRAIG 1 SEAT COUCH
W11	WING BACK CHAIR
P001	PATIO 1 SEATER - WITH CUSHIONS
P002	PATIO 2 SEATER - WITH CUSHIONS
P003	PATIO 1 SEATER - WITHOUT CUSHIONS
P004	PATIO 2 SEATER - WITHOUT CUSHIONS
P005	PATIO 1 SEATER CUSHION ONLY
P006	PATIO 2 SEATER CUSHION ONLY

## DINING TABLES

B57	BASTILLE SQUARE LEG TABLE (DINING) (1.5)
B55	BASTILLE SQUARE LEG TABLE (DINING) (1.8)
B02	SQAURE LEG DINING TABLE (2.1)
B56	BASTILLE COLONIAL LEG TABLE (DINING) (1.5)
B54	BASTILLE COLONIAL LEG TABLE (DINING) (1.8)
B01	COLONIAL LEG DINING TABLE (2.1)

## COFFEE TABLES

B59	BASTILLE COFFEE TABLE SQUARE LEG
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## WORK BENCHES

B38	BUTCHER BLOCK
B47	WORK BENCH 1 DRAWER (1.0 X 500) - NO CASTORS
B48	WORK BENCH 1 DRAWER (1.0 X 500) - CASTORS
B75	BUDGET WORK BENCH
B76	BUDGET WORK BENCH WITH 29MM TOP

## UTILITY UNITS

E66	GARAGE SHELVES (1.8 X 1.8 X 470)
E67	GARAGE SHELVES (1.8 X 1.8 X 340)
E68	GARAGE SHELVES (1.8 X 1.8 X 600)

## PLASMA UNITS

B92	BASTILLE PLASMA
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## COLOURS

WASHED SHALE  
GREY & DRIFTWOOD

